

June Parker Estill
Broker, Commercial, Industrial, Land Development & Consultation

Professional Qualifications

Licensed Real Estate Broker

West Virginia and North Carolina – 1979 to date

1994 to present – Real Estate Brokerage, specialized marketing services and consultation. Areas of expertise include the presentation of

- luxury and historic residential properties;
- commercial and industrial properties – sale and leasing;
- investment properties of all types;
- and land sales.

June Estill is the 'Broker of Record' DBA The Hawthorne Group. The firm is a member of the Eastern Panhandle Board of REALTORS®, West Virginia Association of REALTORS®, National Association of REALTORS® and the Metropolitan Regional Information System (MRIS). She has practiced Real Estate Sales, Leasing, Consulting, Appraisal and Property Management.

Member of Real Estate Cyberspace Society – The Society is the acknowledged leader in marketing technology of the real estate industry for the Internet. The Society provides members with state-of-the-art information on marketing processes and keeps them abreast of information sources many venues.

Former Member of Real Estate Information Sharing and Analysis Center (ISAC)

Former Member Forum for Commercial Real Estate of the *National Association of Industrial and Office Properties* – Northern Virginia Chapter

Member of National Trust for Historic Preservation - Accreditation - Historic Real Estate, Charleston, South Carolina

Candidate Member of NAR Commercial Investment Real Estate Institute – CCIM – Course CI 101, Financial Analysis for Commercial Investment Real Estate; Course CI 201, Market Analysis for Commercial Investment Real Estate; Course CI301, Lease Analysis for Commercial Investment Real Estate.

Eastern Panhandle Entrepreneurs Forum – Steering Committee for Berkeley County.

Eastern Panhandle Board of REALTORS®, West Virginia Association of REALTORS®, National Association of REALTORS®.

Berkeley County – Martinsburg Chamber of Commerce

Former Member of the Executive Committee of the Republican Party for Berkeley County and Member of the Republican Club and Gateway Republican Women of the Eastern Panhandle.

Consultation Projects

Quail Ridge Phase II – Residential Development – West Central Jefferson County

Harvest Hills – Residential Development, Duffield area of Jefferson County

Spruce Hill – Residential Development, Charles Town

Thorn Hill – Residential Development, Harpers Ferry

Blackford Farm – Mixed Use Development, Ranson

Chapel View – Residential Development, Berkeley and Jefferson Counties

Jefferson Orchard – Mixed Use Development, Bardane

Spruce Hill Town Homes – Residential Development, Charles Town

Summit View – Residential Development, Summit Point

Newton-Gibson Estates – Residential Development, Harpers Ferry

Real Estate Sales & Leasing

Land Sales – 100+ units, in excess of 3,000 acres for \$17+ million.

Residential Sales – 40+ units for \$7+ million.

Commercial/Industrial Sales and Leasing – 60+ units for \$47+ million.

Commercial, Industrial, Office Customer Samples

First Potomac Realty Trust – Retail and Office Leasing
Frederick Business Properties – Retail and Office Leasing
Branch Bank & Trust – Sale of Trust Holdings
Miller Enterprises – Sale of Retail Structure
Harrisonburg Partnership – Sale of Retail Structure
F & M Bank – Sale of Historic Retail Holdings
Riggs Trust – Sales of Industrial Land
Food Lion – Retail Lease
Advance Auto – Retail Lease
Auto Zone – Retail Lease
Yum Brands – Retail Lease

Formal Education

June Estill has an associate's degree in Interior Design and extensive training in visual arts including computer graphics and advertising layout. She attended West Virginia State College, Institute, West Virginia – Business Administration, Accounting and Visual Arts; Cape Fear Technical Institute, Wilmington, North Carolina – Real Estate Principles and Visual Arts; and Art Institute of Chicago – Art Advertising and Computer Graphics.

Prior Employment and Personal History

1988-1994 - Residing in San Miguel de Allende, Mexico, returning to the U.S. on consultation assignments and international marketing of real estate in Mexico.

1986-1988 - Associate Broker, Appraiser and President of The Hawthorne Company, Inc., Charleston, West Virginia, practicing statewide brokerage, appraisal and consultation.

1980 - 1986 - General Manager, Morris Square, Inc., and Putnam Developments, Inc., Charleston, West Virginia. Duties included general administration, real estate marketing and management of holding in excess of \$50 million.

1978 - 1980 - Associate Broker, North State Realty, Wilmington, North Carolina, performing residential sales in the upper-medium price range.

1964 - 1978 - Various positions including residential and commercial construction.

June is a native West Virginian – born January 3, 1945 in Kanawha County. She has traveled extensively. She resides at 200 N Red Hill Road, in the City of Martinsburg. She is a widow with two small dogs. Her home is often the site of many gatherings of friends and family. She contributes time and resources to cultural and educational activities in the local community. Her favorite pass time activities include working with Photoshop on the computer, painting, sculpting, making jewelry and traveling.

February 23, 2011